

MCB Bank Limited Financial Highlights



December 31, 2021

Presented by:

Hammad Khalid
Chief Financial Officer

MCB Overview



Branches

**1426 Domestic Branches
across Pakistan**



Global Presence

**10 International
branches in 3 countries**



Customers

**Over 8 million customer
accounts**



ATMs

**Over 1450 ATMs all
across Pakistan**



Market Share - Deposits

6.41% of Domestic Industry Deposits



Market Share - Advances

5.98% of Domestic Industry Advances



Market Share – Home Remittance

11.40%



Market Share – Trade

5.52%



Credit Rating

Long Term - AAA



Dividends

**Rs. 19/share. Highest
dividend per share across
industry**



Branch Network

**2nd highest branch network on
group basis (including MIB
branches)**



Market Capitalization

**2nd highest market
capitalization in industry**



1. One touch Banking solution
2. Financial Management easier than ever
3. Frictionless and Reliable online transactions



Trade

Trade Business volume up by 41%



Cash Management

Cash Management volume up by 41%



Debit Card

Debit Card issuance up by 38%



Auto Loans

No. of Auto Loans up by 57%



Home Loans

No. of Home Loans up by 912%

Standalone Financial Summary



Statement of Financial Position

Increase of 12% in Assets base

Rs. In mln

	Dec 2021						
		Dec 2020	Var.	% var.	Sep 2021	Var.	% var.
ASSETS	1,970,468	1,757,462	213,006	12.12%	1,931,097	39,371	2%
Advances - net	589,711	462,942	126,769	27.38%	481,778	107,933	22%
- Gross Advances	635,574	513,550	122,024	23.76%	529,066	106,508	20%
Investments	1,035,585	1,015,869	19,716	1.94%	1,176,246	(140,661)	-12%
- T-Bills(7.37%) and PIBs(9.35%)	985,734	948,209	37,525	3.96%	1,118,414	(132,681)	-12%
- Debt Securities(7.52%)	24,242	26,028	(1,786)	-6.86%	22,741	1,501	7%
- Equity Securities(8.09%)	31,019	26,589	4,430	16.66%	29,086	1,933	7%
- Subsidiaries and Associates(2.89%)	13,019	13,019	-	0.00%	13,019	-	0%
-Provision and surplus / (deficit)	(18,429)	2,023	(20,452)	-1011%	(7,014)	(11,415)	-163%
Cash and Balances with Banks	183,443	146,211	37,232	25.46%	135,101	48,343	36%
Lending to Financial Institutions	42,467	17,139	25,328	147.77%	26,028	16,439	63%
Other Assets (including fixed assets)	119,261	115,301	3,961	3.44%	111,944	7,318	7%
LIABILITIES	1,796,061	1,567,361	228,701	14.59%	1,753,455	42,606	2%
Deposits	1,411,852	1,289,502	122,349	9.49%	1,456,581	(44,730)	-3%
CASA	1,312,059	1,198,785	113,274	9.45%	1,339,138	(27,080)	-2%
Term deposits	99,793	90,718	9,075	10.00%	117,443	(17,650)	-15%
Borrowings	269,526	164,002	105,524	64.34%	191,237	78,288	41%
Bills Payable	24,590	23,981	609	2.54%	12,287	12,303	100%
Other Liabilities (including Deferred Tax)	90,094	89,876	218	0.24%	93,349	(3,255)	-3%
NET ASSETS	174,407	190,102	(15,695)	-8.26%	177,642	(3,235)	-2%
EQUITY	160,136	162,382	(2,246)	-1.38%	156,533	3,603	2%

Investments:
PIBs : +310B
T-Bills : -273B

Gross Advances:
Corporate : +106.2B
CBG: +9. 5B
Retail : +6.8B

Deposits:

Retail : +114.4B
Overseas : +12.2B
CBG : +2.9B

Corporate : -7.1B

Ratios:

ROE: 19.11%
ROA: 1.65%



Bank for Life

Investments

Pakistan Investment Bonds increased by Rs. 310B and Market Treasury Bills decreased by Rs. 273B.

Rs. In mln

	Dec 2021	Dec 2020			Sep 2021		
		Dec 2020	Var.	% var.	Sep 2021	Var.	% var.
Treasury Bills	325,536	598,470	(272,934)	-46%	511,090	(185,554)	-36%
Pakistan Investment Bonds - Fixed	235,839	224,242	11,597	5%	233,821	2,018	1%
Pakistan Investment Bonds - Floating	424,359	125,497	298,862	238%	373,504	50,855	14%
TFCs, Debentures and Certificates	5,468	7,325	(1,857)	-25%	5,468	-	-
Other government securities / Sukooks / Euro Bonds	18,774	18,703	71	0%	17,273	1,501	9%
Shares in Listed, Unlisted Co.s & Mutual funds	31,019	26,589	4,430	17%	29,086	1,933	7%
Subsidiaries & Associated Undertakings	13,019	13,019	-	-	13,019	-	-
Investments at cost	1,054,014	1,013,846	40,168	4%	1,183,260	(129,246)	-11%
Prov for diminution in value of investments	(10,660)	(10,653)	(7)	0%	(10,465)	(195)	2%
Surplus / (deficit) on revaluation of securities	(7,768)	12,676	(20,445)	-161%	3,451	(11,220)	-325%
Investments at revalued amount - net of provision	1,035,585	1,015,869	19,716	2%	1,176,246	(140,661)	-12%



Bank for Life

Deposits

Rs. in mln

CASA reported at 92.93%, Current Deposits +15%, Term Deposits +10%, Saving Deposits 6%

YTD increase/decrease	YTD	
Current deposits	15%	73,810
Savings deposits	6%	39,465
CASA	9%	113,274
Term Deposits	10%	9,075
Total Deposits	9%	122,349

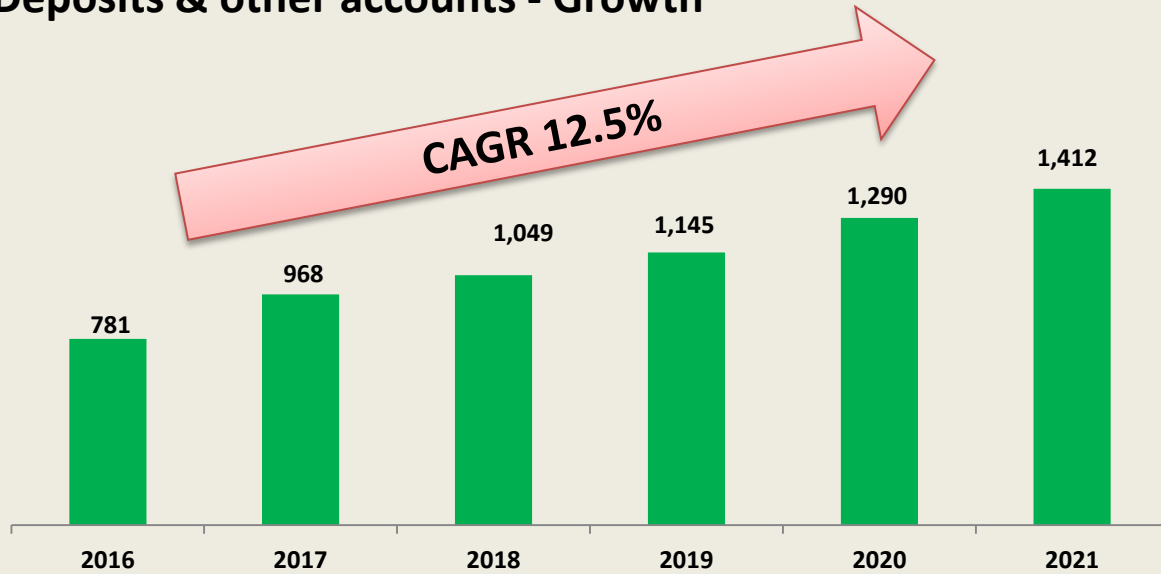
	Q4 21		Q3 21		Q2 21		Q1 21		Q4 20	
	Volume	Mix	Volume	Mix	Volume	Mix	Volume	Mix	Volume	Mix
Deposits - Volume	1,411,852		1,456,581		1,441,208		1,313,702		1,289,502	
Current deposits	563,195	40%	570,442	39%	589,251	41%	521,756	40%	489,385	38%
Savings deposits	748,864	53%	768,696	53%	739,215	51%	701,702	53%	709,399	55%
Term Deposits	99,793	7%	117,443	8%	112,742	8%	90,244	7%	90,718	7%
CASA	1,312,059	92.93%	1,339,138	91.94%	1,328,466	92.18%	1,223,458	93.13%	1,198,785	92.96%
Variance	YoY	QoQ	YoY	QoQ	YoY	QoQ	YoY	QoQ	YoY	QoQ
Current deposits	15%	-1%	19%	-3%	18%	13%	20%	7%	15%	2%
Savings deposits	6%	-3%	9%	4%	5%	5%	7%	-1%	16%	0%
CASA	9%	-2%	13%	1%	11%	9%	12%	2%	16%	1%
Term Deposits	10%	-15%	35%	4%	52%	25%	-4%	-1%	-17%	4%
Total Deposits	9%	-3%	14%	1%	13%	10%	11%	2%	13%	1%
	YTD	QoQ	YTD	QoQ	YTD	QoQ	YTD	QoQ	YTD	QoQ
	122,349	(44,730)	167,079	15,373	151,706	127,506	24,200	24,200	144,739	14,633



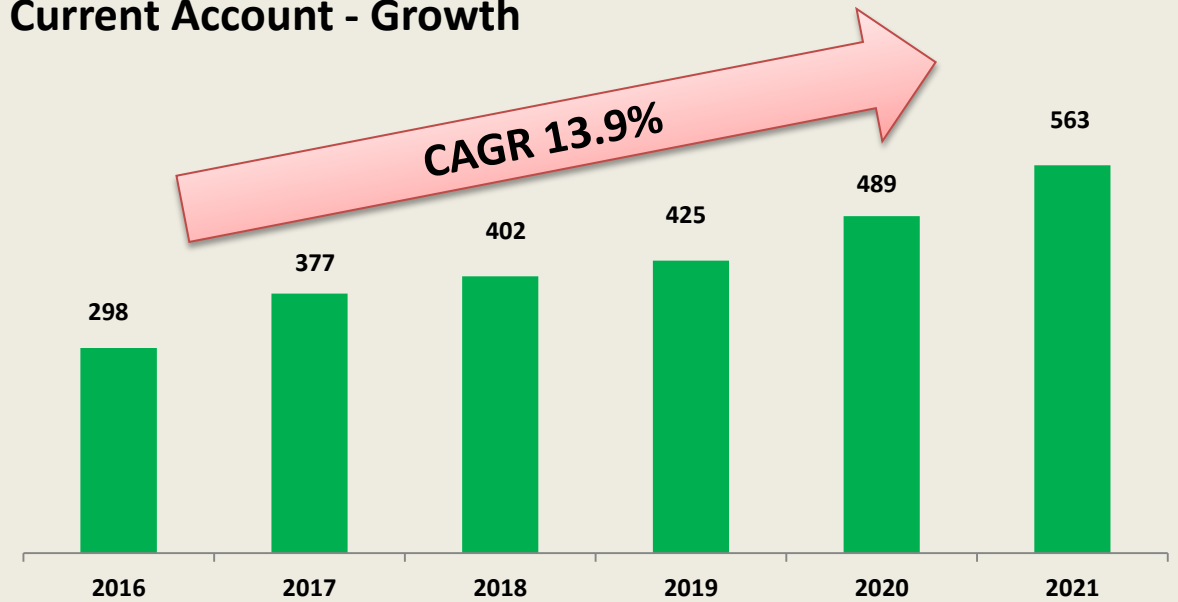
Bank for Life

Strong growth in Current deposits

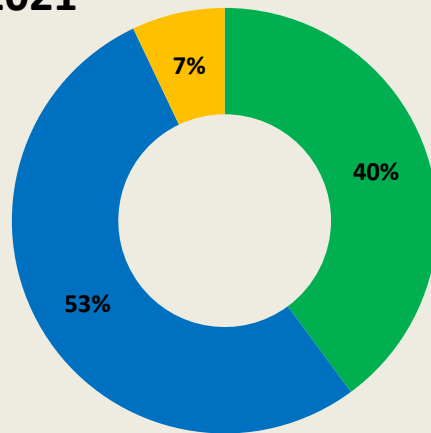
Deposits & other accounts - Growth



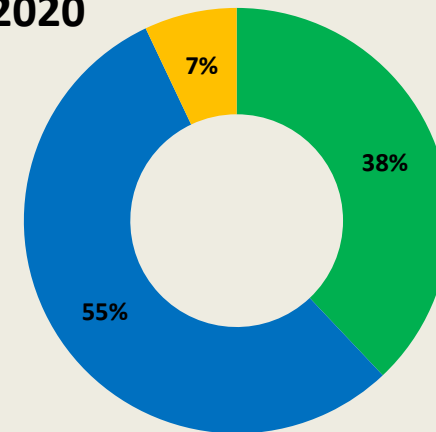
Current Account - Growth



Deposit Mix - 2021



Deposit Mix - 2020



■ Current deposits ■ Savings deposits ■ Term Deposits



Profit and Loss Statement

PBT of Rs. 51.99B (+7.75%) and PAT of Rs. 30.81B (+6.11%)

Rs. in mln

	Dec 2021	Dec 2020	Var.	% var.
Mark-up Income	123,334	136,076	(12,741)	-9%
Mark-up Expense	59,347	64,741	(5,394)	-8%
Net Mark-up Income	63,987	71,334	(7,348)	-10%
Non Interest Income	20,074	18,136	1,938	11%
Total Income	84,061	89,470	(5,410)	-6%
Non Mark-up Expense	36,894	33,908	2,986	9%
admin expenses	35,646	32,987	2,659	8%
PF reversal	(266)	(341)	75	22%
other charges & WWF	1,514	1,262	251	20%
Profit before Provisions	47,167	55,562	(8,396)	-15%
Provisions	(4,823)	7,313	(12,136)	-166%
against Investments	7	(50)	57	114%
against loans & advances	(4,688)	7,522	(12,210)	-162%
Others including write off recovery	(142)	(159)	17	11%
Profit before Tax	51,989	48,249	3,740	8%
Taxation	21,178	19,212	1,967	10%
Profit after Tax	30,811	29,037	1,774	6%
Cost to Income Ratio	42.41%	36.87%		
Earnings per Share - Rupees	26.00	24.50		

Markup Income:
On Advances: -9.76B
On Investments: -2.46B

Markup Expense:
On Deposits: -7.99B

On Borrowings : +3.56B

Non Interest Income:

Fee, Comm.: +1.50B
FX Income : +1.21B
Dividend Income : +1.04B
Other income : +695M

Capital Gain : -2.52 B

Admin expenses:

Compensation: +1.06B
Security : +265M
Utility Cost : +349M
Insurance(DPC) : +184M
Card related exp : +163M



Bank for Life

14% increase in Fee & commission Income

Rs. in mln

	Dec 2021	Dec 2020	Rs. in mln	
			Var.	%
Fee, commission and brokerage income	12,440	10,936	1,503	14%
Branch banking customer fees	2,850	1,914	936	49%
Consumer finance related fees	511	420	91	22%
Card related fees (debit and credit cards)	2,946	3,131	(185)	-6%
Credit related fees	262	47	215	454%
Investment banking fee	207	144	63	43%
Commission on trade	1,386	1,277	109	9%
Commission on guarantees	597	562	34	6%
Commission on cash management	725	614	110	18%
Commission on remittances including home remittances	987	1,011	(24)	-2%
Commission income - Bancassurance	1,475	1,330	145	11%
Rent on lockers	233	216	17	8%
Commission on utility bills	81	80	1	1%
Commission on investments services	43	30	13	42%
Other Commission	137	159	(21)	-13%



Bank for Life

Consolidated Results 2021



Statement of Financial Position

Rs. in Million

Particulars	Consolidated			
	Dec 2021	Dec 2020	YTD	%
Assets	2,122,121	1,891,276	230,845	12.2%
Advances - net	686,389	547,686	138,703	25.3%
Investments	1,062,569	1,036,218	26,351	2.5%
Cash and Balances with Banks & Lending to Financial Institutions	239,094	179,033	60,061	33.5%
Other Assets (including fixed assets)	134,070	128,340	5,730	4.5%
Liabilities	1,944,553	1,698,285	246,268	14.5%
Deposits	1,534,587	1,388,738	145,849	10.5%
Borrowings	282,899	184,577	98,322	53.3%
Bills Payable	26,486	26,452	35	0.1%
Other Liabilities (including Deferred Tax)	100,581	98,518	2,063	2.1%
Net Assets	177,569	192,991	(15,423)	-8.0%
Equity without surplus (incl. M.I)	162,343	164,188	(1,845)	-1.1%



Bank for Life

Profit and Loss Statement

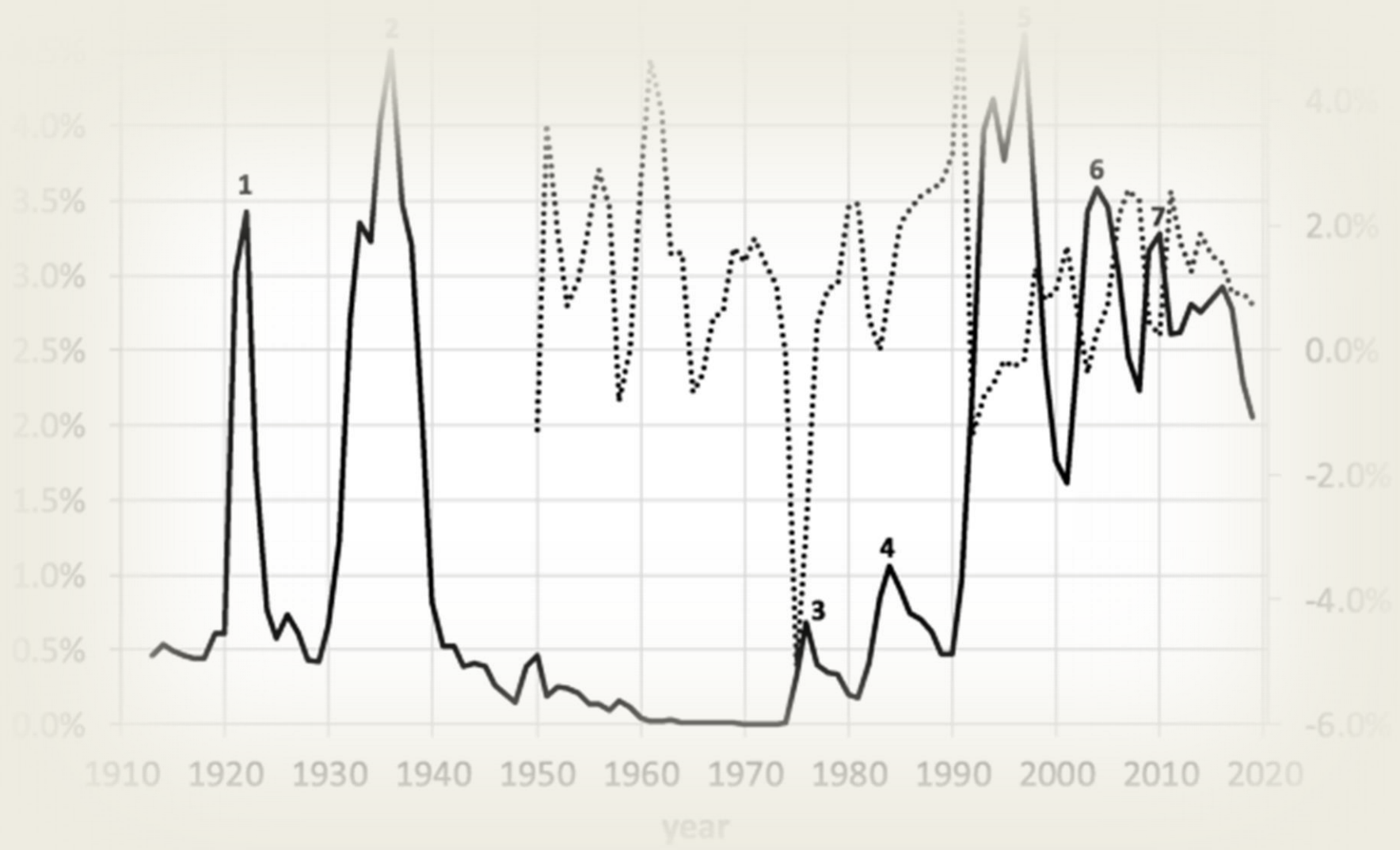
Rs. in Million

Particulars	Consolidated				
	Dec 2021	Dec 2020	+/-	%	
Mark-up Income	132,609	145,772	(13,163)	-9.0%	
Mark-up Expense	64,231	69,929	(5,698)	-8.1%	
Net Mark-up Income	68,378	75,843	(7,465)	-9.8%	
Non Interest Income	20,655	19,269	1,386	7.2%	
Total Income	89,033	95,112	(6,079)	-6.4%	
Non Mark-up Expense	42,173	39,037	3,137	8.0%	
	<i>admin expenses</i>	40,856	38,105	2,751	7.2%
	<i>(PF reversal)</i>	(266)	(341)	75	-22.1%
	<i>other charges & WWF</i>	1,584	1,273	311	24.4%
Share of Undertaking	944	573	371	64.7%	
Profit before Provisions	47,803	56,648	(8,846)	-15.6%	
Provisions	(5,473)	7,330	(12,803)	-174.7%	
	against Investments	(770)	(70)	(701)	0.0%
	against loans & advances	(4,561)	7,558	(12,119)	-160.3%
	Others including write off recovery	(142)	(159)	17	-10.6%
Profit before Tax	53,275	49,318	3,957	8.0%	
Taxation	21,948	19,756	2,192	11.1%	
Profit after Tax	31,328	29,562	1,765	6.0%	



Bank for Life

A Historical Perspective - 6 Years Review



Financial Summary - 6 years

		2021	2020	2019	2018	2017	2016
PROFIT AND LOSS ACCOUNT							
Mark-up/ return earned	Rs. Mln	123,334	136,076	138,292	83,319	74,091	67,400
Mark-up/ return expensed	" "	59,347	64,741	78,676	37,305	31,429	23,586
Fund based income	" "	63,987	71,334	59,616	46,014	42,662	43,814
Fee, Commission, brokerage & FX income	" "	17,011	13,594	14,469	14,625	11,435	9,040
Dividend and capital gains	" "	3,062	4,542	2,210	2,573	6,682	7,135
Total income	" "	84,061	89,470	76,295	63,212	60,780	59,989
Operating expenses	" "	36,894	33,908	33,709	32,902	28,721	22,989
Operating profit before tax and provision	" "	47,167	55,562	42,586	30,310	32,059	36,999
Provisions / write-offs	" "	(4,823)	7,313	2,484	(1,753)	1,045	925
Profit before tax	" "	51,989	48,249	40,102	32,064	31,014	36,075
Profit after tax	" "	30,811	29,037	23,977	21,360	22,459	21,891
Cash Dividends	" "	22,516	23,701	20,146	18,961	18,673	17,808
STATEMENT OF FINANCIAL POSITION							
Authorised capital	" "	15,000	15,000	15,000	15,000	15,000	15,000
Paid up capital	" "	11,851	11,851	11,851	11,851	11,851	11,130
Reserves	" "	84,602	80,696	77,591	74,148	70,866	53,347
Unappropriated Profit	" "	63,683	69,835	55,777	53,532	53,776	53,469
Shareholder's equity	" "	160,136	162,382	145,219	139,531	136,493	117,946
Surplus on revaluation of assets - net of tax	" "	14,272	27,720	23,695	9,747	17,073	23,680
Net Assets	" "	174,407	190,102	168,915	149,278	153,566	141,627
Total Assets	" "	1,970,468	1,757,462	1,515,152	1,498,130	1,343,238	1,072,365
Earning Assets	" "	1,732,055	1,544,536	1,294,096	1,343,378	1,175,352	911,163
Gross Advances	" "	635,574	513,550	540,037	546,792	515,058	367,678
Advances - net of provisions	" "	589,711	462,942	496,679	503,581	469,356	348,117
Non-Performing Loans (NPLs)	" "	50,491	51,189	49,424	48,956	48,753	21,688
Investments	" "	1,035,585	1,015,869	748,765	749,369	656,964	555,929
Total Liabilities	" "	1,796,061	1,567,361	1,346,237	1,348,852	1,189,672	930,739
Deposits & other accounts	" "	1,411,852	1,289,502	1,144,763	1,049,038	968,483	781,430
Current & Saving Deposits (CASA)	" "	1,312,059	1,198,785	1,035,063	954,813	899,364	735,550
Borrowings	" "	269,526	164,002	89,506	216,019	133,070	74,515
Interest bearing Liabilities	" "	1,118,182	964,119	809,717	867,048	728,361	557,913
Contingencies and Commitments	" "	619,187	714,038	851,147	584,434	448,135	307,566



Financial Ratios - 6 years

		2021	2020	2019	2018	2017	2016
Profitability ratios:							
Profit before tax ratio	%	42.15%	35.46%	29.00%	38.48%	41.86%	53.52%
Gross Yield on Average Earning Assets	" "	8.15%	9.59%	10.49%	6.41%	7.10%	7.56%
Gross Spread	" "	51.88%	52.42%	43.11%	55.23%	57.58%	65.01%
Non interest income to total income	" "	23.88%	20.27%	21.86%	27.21%	29.81%	26.96%
Return on average equity (ROE)	" "	19.11%	18.88%	16.84%	15.48%	17.65%	18.94%
Return on average assets (ROA)	" "	1.65%	1.77%	1.59%	1.50%	1.86%	2.16%
Return on Capital Employed (ROCE)	" "	19.11%	18.88%	16.84%	15.48%	17.65%	18.94%
Cost to income ratio	" "	42.09%	36.49%	42.82%	50.77%	46.00%	36.80%
Admin Exp to Profit before Tax	" "	68.57%	68.37%	82.58%	98.07%	91.99%	61.19%
Investment ratios\Market Ratios:							
Earnings per share (after tax)	Rs.	26.00	24.50	20.23	18.02	19.56	19.67
Earnings per share (before tax)	" "	43.87	40.71	33.84	27.06	27.02	32.41
Cash Dividend	%	190%	200%	170%	160%	160%	160%
Dividend Yield ratio (based on cash dividend)	" "	12.39%	10.79%	8.30%	8.27%	7.54%	6.73%
Dividend Payout ratio	" "	73.08%	81.62%	84.02%	88.77%	81.86%	81.35%
Price to book value ratio	Times	1.13	1.35	1.67	1.64	1.84	2.24
Price to earning ratio	" "	5.90	7.56	10.13	10.74	10.85	12.09
Dividend cover ratio	" "	1.37	1.23	1.19	1.13	1.18	1.23
Asset Quality and Liquidity ratios:							
Gross Advances to deposits ratio	%	45.02%	39.83%	47.17%	52.12%	53.18%	47.07%
Net Advances to deposits ratio	" "	41.77%	35.90%	43.39%	48.00%	48.46%	44.55%
Investments to deposits ratio	" "	73.35%	78.78%	65.41%	71.43%	67.83%	71.14%
Weighted Average Cost of Deposits	" "	3.49%	4.53%	5.70%	3.18%	2.53%	2.48%
CASA to total deposits	" "	92.93%	92.96%	90.42%	91.02%	92.86%	94.13%
NPLs to Gross advances ratio	" "	7.94%	9.97%	9.15%	8.95%	9.47%	5.90%
NPLs to Shareholders Equity	" "	31.53%	31.52%	34.03%	35.09%	35.72%	18.39%
Coverage Ratio (specific provision/ NPLs)	" "	87.45%	88.19%	84.85%	85.68%	91.46%	87.32%
Coverage Ratio (total provision/ NPLs)	" "	90.83%	98.87%	87.73%	88.26%	93.74%	90.82%
Earning assets to total assets ratio	" "	87.90%	87.88%	85.41%	89.67%	87.50%	84.98%
Investments to total assets ratio	" "	52.56%	57.80%	49.42%	50.02%	48.91%	51.84%
Cash & Cash Equivalents to Total Assets	" "	9.23%	8.24%	9.59%	7.61%	8.16%	7.31%
Cash to Current Liabilities	" "	4.49%	6.30%	5.39%	3.44%	5.07%	7.78%
Earning assets to interest bearing Liabilities	Times	1.55	1.60	1.60	1.55	1.61	1.63
Deposits to shareholder equity	" "	8.82	7.94	7.88	7.52	7.10	6.63
Assets to Equity	" "	12.30	10.82	10.43	10.74	9.84	9.09
Current / Quick Ratio	" "	1.53	2.38	2.29	1.91	2.01	3.05

Awards & Accolades



Awards/ Accolades



“Winner – Overall Best Corporate Report Award 2020”

“Winner -Best Corporate Report Award 2020 – Banking Sector”

Winner” - Best Corporate Report Award 2019
 Winner” - Best Corporate Report Award 2018
 Winner” - Best Corporate Report Award 2017
 Winner” - Best Corporate Report Award 2016
 Winner” - Best Corporate Report Award 2015
 Winner” - Best Corporate Report Award 2014

“Winner” - Best Corporate Report Award 2013 “Winner” - Best Corporate Report Award 2012 “Runner-up” Best Corporate Report Award 2011

“Winner - Best Corporate Report Award 2010
 “Winner - Best Corporate Report Award 2009



Best bank in Pakistan – 2020

Best bank in Pakistan - 2019
 Best bank in Pakistan - 2016
 Best bank in Pakistan - 2015



Most Stable Bank of the year 2014

Best Bank of the year 2013 – Large Bank
 Most Stable Bank of the year 2013
 Investor Relations Award 2011: Runner-up
 Best Bank of the Year 2011
 Most Stable Bank of the Year 2011



Ranked among the **Top 25 Companies** in Pakistan



Joint 1st Runner Up – Best Presented Annual Accounts 2019 – Banking Sector

Winner – Best Presented Annual Accounts 2014
 1st Runner Up Best Presented Annual Report Awards 2013 – Category Private Sector Banks



Best Commercial Bank – Pakistan 2012



Strongest Bank in Pakistan 2017

Strongest Bank in Pakistan 2014
 Strongest Bank in Pakistan 2010



Best Investment bank in Pakistan - 2017

Best bank in Pakistan - 2016

Euromoney Awards for Excellence 2012:

Best Bank in Pakistan 2011, 2008, 2003-2005, 2001, 2000

Best Bank in Asia 2008



Overall Most outstanding Company in Pakistan 2020
 Most outstanding Company in Pakistan 2020, 2019 Financial Sector
 Best Domestic Bank in Pakistan: **2014**; 2009, 2008,
 2006, 2005 & 2004



Best Bank Led Mobile Money Transfer Program 2010



CSR Business Excellence Award 2012: Best Media Coverage



Triple A Country Awards
 Best Domestic Bank – Pakistan 2014: 2013: 2012:
 Best Bank – Pakistan 2014



The QFC Asian Banker Leadership Achievement Award 2010



Thank you!

For more information write to us on info@mcb.com.pk.
For any investor related query/comments/feedback, please e-mail
investor.relations@mcb.com.pk